

## Club Health Assessment for District T 4 through May 2016

| WIER          | WATIONAL   |                    | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |  | LCIF   |                               |   |  |  |
|---------------|--|--------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|--|-------------------------------|---|--|--|
| Club<br>Numbe | Club<br>er Name                                  | Charter<br>Date    |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth |  | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                        | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|               |  |                    | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | Number<br>of<br>repeat<br>terms<br>indicated |                               | Notes the officers that do not have an active Email | in 12  |  |
| Clubs         | less than two years old                          |                    |   |  |                         |                           |                      |  |                                     |   |   |  |  |                               |   |  |  |
| 125043        | Puerto Montt Reloncavi                           | 06/12/2015         | Active  | 29   | 3                       | 8                         | -5                   | -14.71%  | 0                                   | 0   | 0   |  | 2  |                               |   | 0  |  |
| 125104        | PUNTA ARENAS MUJER<br>AUSTRAL                    | 06/12/2015         | Active  | 15   | 0                       | 5                         | -5                   | -25.00%  | 0                                   | 1   | 1   |  | 2  |                               |   | 1  |  |
| 124014        | Temuco Nueva Frontera                            | 01/20/2015         | Active  | 21   | 3                       | 8                         | -5                   | -19.23%  | 26                                  | 1   | 0   |  | 2  |                               |   | 0  |  |
| 124606        | Valdivia El Bosque                               | 04/17/2015         | Active  | 20   | 0                       | 10                        | -10                  | -33.33%  | 26                                  | 1   | 0   |  | 2  |                               |   | 0  |  |
| Clubs         | more than two years old                          |                    |   |  |                         |                           |                      |  |                                     |   |   |  |  |                               |   |  |  |
| 42671         | ACHAO QUINCHAO                                   | 05/27/1983         | Active  | 7  | 0                       | 3                         | -3                   | -30.00%  | 10                                  | 8   | 0   |  | 2  | N                             |   | 0  |  |
| 18321         | ANCUD  | 08/13/1950         | Active  | 37   | 8                       | 4                         | 4                    | 12.12%   | 33                                  | 17  | 1   |  |  | N                             |   | 0  |  |
| 34663         | CALBUCO  | 11/29/1977         | Active  | 30   | 3                       | 7                         | -4                   | -11.76%  | 34                                  | 3   | 0   |  |  |                               | P,M   | 0  |  |
| 18322         | CASTRO   | 10/12/1968         | Active  | 12   | 3                       | 1                         | 2                    | 20.00%   | 11                                  | 6   | 0   |  | 2  | N                             | M   | 0  |  |
| 121185        | Corral   | 01/21/2014         | Status Quo(1)   | 20   | 3                       | 2                         | 1                    | 5.26%  | 19                                  | 2   | 0   |  | 3  |                               | M   | 0  |  |
| 18324         | COYHAIQUE  | 05/13/1952         | Active  | 23   | 1                       | 3                         | -2                   | -8.00%   | 25                                  | 3   | 0   |  |  |                               | T,M   | 7  |  |
| 82258         | DALCAHUE   | 05/18/2004         | Active  | 20   | 2                       | 1                         | 1                    | 5.26%  | 18                                  | 11  | 1   |  |  | N                             |   | 0  |  |
| 18327         | FRUTILLAR  | 01/12/1951         | Active  | 13   | 5                       | 0                         | 5                    | 62.50%   | 9                                   |   | 2   |  | 6  |                               | M   | 3  |  |
| 18329         | LA UNION   | 07/01/1956         | Active(1)   | 21   | 0                       | 4                         | -4                   | -16.00%  | 27                                  | 7   | 1   |  |  | N                             | S   | 8  |  |
| 18328         | LANCO  | 03/28/1953         | Active  | 13   | 0                       | 0                         | 0                    | 0.00%  | 13                                  |   | 0   |  | 2  | R                             | P,T,M   | 0  |  |
| 18332         | LLANQUIHUE                                       | 07/04/1968         | Active  | 21   | 2                       | 1                         | 1                    | 5.00%  | 20                                  | 3   | 0   |  |  | N                             | Т   | 0  |  |
| 18331         | LONCOCHE   | 11/17/1954         | Active  | 19   | 0                       | 1                         | -1                   | -5.00%   | 20                                  | 2   | 1   |  | 4  | N                             |   | 0  |  |
| 18333         | LOS LAGOS  | 09/03/1953         | Active  | 12   | 0                       | 1                         | -1                   | -7.69%   | 13                                  | 3   | 0   |  | 3  | N                             | Т   | 5  |  |
| 18334         | LOS MUERMOS                                      | 10/13/1963         | Active(1)   | 19   | 1                       | 0                         | 1                    | 5.56%  | 18                                  |   | 1   |  |  | N                             |   | 3  |  |
| 18335         | MAFIL  | 10/27/1966         | Active  | 22   | 6                       | 1                         | 5                    | 29.41%   | 17                                  | 0   | 0   |  |  | N                             |   | 1  |  |
| 18337         | OSORNO   | 03/26/1949         | Active  | 17   | 1                       | 3                         | -2                   | -10.53%  | 19                                  | 6   | 0   |  |  | N                             |   | 0  |  |
|               | CEP Completed (12/3/2012) CEP                    | Pro                |   |  |                         |                           |                      |  |                                     |   |   |  |  |                               |   |  |  |
| 40435         | OSORNO PILMAIQUEN CEP Completed (2/2/2014) CEP I | 10/01/1981<br>Lite | Active  | 30   | 1                       | 0                         | 1                    | 3.45%  | 30                                  |   | 0   |  |  | N                             |   | 0  |  |
| 34393         | OSORNO RAHUE                                     | 08/12/1977         | Active  | 18   | 4                       | 4                         | 0                    | 0.00%  | 17                                  | 9   | 1   |  | 2  | N                             |   | 0  | \$26.63                                    |
| 18339         | PANGUIPULLI                                      | 10/22/1966         | Active(3)   | 13   | 0                       | 2                         | -2                   | -13.33%  | 15                                  | 7   | 0   |  | 3  |                               | T,M   | 10   |  |



## Club Health Assessment for District T 4 through May 2016

| NTER          | WATIONAL  |                     | Status  |  |                         | N                         | lember               | ship   |                                     |   |   |   | LCIF                  |                               |   |  |  |
|---------------|---|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|---|-----------------------|-------------------------------|---|--|--|
| Club<br>Numbe | Club<br>er Name   | Charter<br>Date     |   | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Donations<br>for current<br>Fiscal<br>Year |
|               |   |                     | Number of times<br>on status quo<br>within last<br>two years<br>in brackets | If below<br>15<br>members<br>appears<br>in red | i                       |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |                               | Notes the officers that do not have an active Email | in 12<br>months                                |  |
| 18341         | PUCON   | 02/22/1964          | Active  | 26   | 0                       | 1                         | -1                   | -3.70%   | 26                                  | 2   | 0   |   |                       | N                             | T,M   | 0  |  |
| 18342         | PUERTO AYSEN  | 08/08/1950          | Active  | 15   | 5                       | 4                         | 1                    | 7.14%  | 14                                  | 12  | 1   |   |                       | N                             |   | 1  |  |
| 18343         | PUERTO MONTT  | 03/24/1949          | Active  | 29   | 2                       | 2                         | 0                    | 0.00%  | 29                                  | 11  | 0   |   |                       | N                             |   | 0  |  |
| 34969         | PUERTO MONTT ANGELMO  | 01/30/1978          | Active  | 32   | 6                       | 0                         | 6                    | 23.08%   | 29                                  |   | 0   |   |                       | N                             |   | 0  |  |
| 18344         | PUERTO NATALES  | 12/19/1961          | Active  | 15   | 0                       | 2                         | -2                   | -11.76%  | 17                                  | 11  | 0   |   | 2                     |                               | M   | 10   |  |
| 32540         | PUERTO PORVENIR L C   | 06/28/1976          | Active  | 20   | 4                       | 0                         | 4                    | 25.00%   | 14                                  |   | 0   |   | None                  |                               | М   | 0  |  |
| 18345         | PUERTO VARAS  | 12/07/1952          | Active  | 41   | 1                       | 2                         | -1                   | -2.38%   | 45                                  | 1   | 0   |   |                       | N                             | Р   | 0  |  |
|               | CEP Completed (6/3/2015) CEP F                                | Pro                 |   | ĺ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
| 121188        | Puerto Varas Los Colonos                                      | 01/28/2014          | Active  | 18   | 2                       | 2                         | 0                    | 0.00%  | 20                                  | 2   | 1   |   | 3                     |                               |   | 0  | \$1100.00                                  |
| 18346         | PUNTA ARENAS  | 04/17/1950          | Active  | 29   | 0                       | 2                         | -2                   | -6.45%   | 31                                  | 2   | 0   |   |                       | N                             |   | 0  |  |
| 34115         | PUNTA ARENAS CRUZ DEL<br>SUR<br>CEP Completed (12/20/2014) CE | 06/17/1977<br>P Pro | Active  | 37   | 0                       | 8                         | -8                   | -17.78%  | 45                                  | 3   | 0   |   |                       | N                             | P,T,M   | 0  |  |
| 99544         | PUNTA ARENAS GTW NEW<br>CENTURY                               | 06/06/2007          | Active  | 12   | 0                       | 0                         | 0                    | 0.00%  | 12                                  |   | 0   |   |                       | N                             |   | 0  |  |
| 18347         | PURRANQUE   | 02/28/1970          | Active  | 21   | 1                       | 2                         | -1                   | -4.55%   | 22                                  | 24  | 0   |   |                       | N                             |   | 0  |  |
| 44299         | PUYEHUE   | 10/11/1984          | Active  | 15   | 1                       | 0                         | 1                    | 7.14%  | 13                                  |   | 1   |   | 3                     | N                             |   | 2  |  |
| 64582         | QUELLON   | 06/28/2001          | Active  | 18   | 0                       | 3                         | -3                   | -14.29%  | 22                                  | 11  | 0   |   |                       | R                             |   | 0  |  |
| 18348         | RIO BUENO   | 10/01/1950          | Active  | 23   | 0                       | 4                         | -4                   | -14.81%  | 26                                  | 4   | 1   |   |                       | N                             |   | 1  |  |
| 18352         | TEMUCO  | 04/07/1949          | Active  | 28   | 7                       | 0                         | 7                    | 33.33%   | 21                                  |   | 0   |   | 2                     |                               | М   | 0  |  |
| 42556         | TEMUCO ANTUMALAL  | 04/08/1983          | Active  | 31   | 0                       | 0                         | 0                    | 0.00%  | 29                                  |   | 0   |   |                       | N                             |   | 0  |  |
|               | CEP Completed (7/9/2013) CEP F                                | Pro                 |   | [  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
| 33097         | TEMUCO NIELOL   | 12/08/1976          | Active  | 12   | 0                       | 2                         | -2                   | -14.29%  | 14                                  | 5   | 0   |   | 2                     | N                             |   | 0  |  |
|               | CEP Completed (7/9/2013) CEP F                                |                     |   | ļ  |                         |                           |                      |  |                                     |   |   |   |                       |                               |   |  |  |
|               | TEMUCO PADRE LAS CASAS  | 08/17/1987          | Active  | 13   | 0                       | 1                         | -1                   | -7.14%   | 14                                  | 3   | 1   |   | 2                     |                               |   | 1  |  |
| 18353         | VALDIVIA  | 03/28/1949          | Active  | 31   | 2                       | 3                         | -1                   | -3.13%   | 32                                  | 2   | 0   |   |                       | N                             |   | 0  |  |
| 33553         | VALDIVIA ISLA TEJA  | 03/28/1977          | Active  | 34   | 0                       | 2                         | -2                   | -5.56%   | 34                                  | 5   | 1   |   |                       | N                             |   | 0  |  |
| 18355         | VILLARRICA  | 08/22/1955          | Active  | 21   | 6                       | 3                         | 3                    | 16.67%   | 18                                  | 7   | 0   |   |                       | Ν                             |   | 0  |  |

Page 2 of 3



## Club Health Assessment for District T 4 through May 2016

| Status                                    |               |   |                            |                                      |                |             |   |                           | M  | lember                          | ship                                  |                      |  |                               |   |   | LCIF                                    |                       |  |                                    |   |  |   |            |
|---|---------------|---|----------------------------|--------------------------------------|----------------|-------------|---|---------------------------|--|---------------------------------|---------------------------------------|----------------------|--|-------------------------------|---|---|---|-----------------------|--|------------------------------------|---|--|---|------------|
| Club<br>Number                            | Club<br>Name  |   |                            |                                      | narter<br>Date |             |   |                           | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped             | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                      | Count 12                      | Avg. length<br>of service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | Vice<br>President<br>Reported                |                                    | Months<br>Since Las<br>Activity<br>Report *** | t f                                      | Oonations<br>or current<br>Fiscal<br>Year |            |
|   |               |   |                            |                                      |                |             | umber of to<br>on status of<br>within la<br>two year<br>in bracke | quo<br>st i               | If below<br>15<br>members<br>appears<br>in red | 3                               |                                       |                      | If net loss<br>is greated<br>than 20%<br>appears<br>in red | r                             |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                |  | officers that                      |   |  |   |            |
| Current YT Total Ner Clubs Clul Count Cou | w Car<br>bs C |   | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth  | YTD<br>Net<br>Growth<br>% | Co<br>n M                                      | ember<br>unt 12<br>onths<br>Ago | Average<br>Membe<br>Count<br>Per Clui | r with               | of Clubs<br>less than<br>20<br>nembers                     | % No<br>MMR<br>in<br>3 Months | % No<br>Officer<br>Report in<br>12 Months           | % of Clubs<br>with<br>balance<br>90+ days           | Numbe<br>of Club<br>in<br>Status C      | os<br>in              | Status Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellatio | Cancelled for Non-Financi                 | or<br>cial |
| 45  | 0             | 0 | 0                          | 973                                  | 83             | 112         | -29   | -2.89                     | %  | 947                             | 22                                    |                      | 42%  | 0%                            | 0%  | 16%   | 1                                       |                       | 100%   | 0                                  | 0   | 0  | 0%  | <u>~</u>   |

Copyright 2016 LCI, Inc.

<sup>\* -</sup> P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\* -</sup> Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

<sup>\*\*\*\* -</sup> Abbreviation: N - New, IP - Immediate Past, R - Repeat.